

## Message Text

UNCLASSIFIED

PAGE 01 WARSAW 01721 251008Z

20

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

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R 250918Z MAR 75

FM AMEMBASSY WARSAW

TO USDOC WASHDC

INFO SECSTATE WASHDC 1721

UNCLAS WARSAW 1721

COMMERCE FOR BEWT/OEA/RMEYER

E.O. 11652: N/A

TAGS: BEXP, PL

SUBJECT: EXCON-MTS SYSTEMS CORPORATION

1. RICHARD W CLARKE, VICE-PRESIDENT OF MTS RECENTLY INFORMED USTDC AND EMBASSY ABOUT SALE OF THE FIRMS ROAD SIMULATOR DESIGNED FOR TESTING PASSENGER VEHICLES, TRUCKS AND BUSES UNDER SIMULATED TEST TRACK CONDITIONS. THE SYSTEM WAS PURCHASED BY POLMO, THE POLISH INSTITUTE OF THE AUTOMOTIVE INDUSTRY LOCATED AT AL. STALINGRADZKA 23, WARSAW.

2. CLARKE INDICATED THAT SOME DIFFICULTIES EXIST WITH APPROVAL OF MODEL 96 APE DECK PRODUCED BY HONEYWELL. THE TAPE DECK IS AN INTEGRAL PART OF THE TOTAL SYSTEM, ACCORDING TO CLARKE, WHO ALSO CLAIMS THAT AN IDENTICAL TAPE DECK WAS PREVIOUSLY SOLD TO THE USSR.

3. THE EMBASSYS COUNSELOR FOR ECONOMIC AFFAIRS MR G LAMBERTY AND TDC DIRECTOR A. HERTZBERG VISITED THE INSTITUTE ON THURSDAY, MARCH 20, 1975, TO OBSERVE THE TEST SITE AND TO CONFER WITH THE INSTITUTES DEPUTY DIRECTOR DR. TADEUSZ DRYLL, WHO STRESSED THE IMPORTANCE OF THE RECORDING UNIT AND CLAIMED THAT THE TOTAL SYSTEM MUST BE INSTALLED AND OPERATING BY END OF APRIL. WITH REGARD TO SAFEGUARD POSSIBILITY DRYLL STATED THAT IN ADDITION TO FREQUENT VISITS BY MTS TECHNICIANS WHO COULD INSPECT THE EQUIPMENT AND ITS UTILIZATION, FULL ASSURANCES WILL BE GIVEN FOR ON-SITE INSPECTIONS BY EMBASSY PERSONNEL.

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4. BOTH CLARKE AND DRYLL INDICATED THAT A COMPETITIVE

SYSTEM IS READILY AVAILABE FROM CARL SCHENCK COMPANY  
OF DARMSTADT (SOUTH OF FRANKFURT), WEST GERMANY.

5. ACTION REQUESTED: PLEASE ADVISE IF CASE IS ACTIVE  
AND WHAT IS PRESENT STATUS.  
DAVIES

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NNN

## Message Attributes

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**Capture Date:** 01 JAN 1994  
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**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 JAN 1960  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**To:** COM  
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